



GOVERNMENT OF BALOCHISTAN  
BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP  
AUTHORITY

Subject: **PRE-BID MEETING REGARDING CARBON OFFSET PROJECT (KHOR BLUE CARBON)  
UNDER PUBLIC PRIVATE PARTNERSHIP (PPP) MODE.**

The Pre-Bid Meeting regarding the Carbon Offset Project coast of Balochistan in Districts Gwadar and Lasbela, under the Public Private Partnership (PPP) Mode via the Design-Build-Finance-Operate-Maintain (DBFOM) model was held on **6<sup>th</sup> January 2026 at 12:00 PM** in the Conference Room of the Balochistan Public Private Partnership Authority (BPPPA). The meeting was attended by the following members (*Online Participants attendance – Annexure A*):

1. **Abdul Fateh Bhanger, Secretary Forest & Wildlife Balochistan** (In-Chair)
2. Dr. Faisal Ahmed Khan, Chief Executive Officer, BPPPA
3. Mr. Syed Faraz Abdul Ghafar, Director Projects, BPPPA
4. Mr. Samiullah Musa, Director Finance, BPPPA
5. Mr. Ahsanullah, Director Procurement, BPPPA
6. Mr. Saeed Achakzai, Deputy Conservator of Forest MRP
7. Mr. Amjad Khan, Deputy Director Projects, BPPPA
8. Mr. Sajed Ahmed, Assistant Procurement, BPPPA
9. Ms. Saima, Research Associate, BPPPA

2. The following agenda items were discussed in the meeting:

The meeting commenced with an introductory session wherein the Chief Executive Officer, BPPPA, formally welcomed all online participants and provided an overview of the Carbon Offset Project. The CEO briefed the bidders on the project concept, objectives, scope, and its strategic importance for climate resilience, carbon markets, and sustainable development in Balochistan under the PPP framework. Subsequently, the project consultants delivered a detailed technical presentation explaining the proposed project model, carbon credit generation mechanism, implementation phases, and overall technical assumptions. Thereafter, Mr. Naeem Javid, Conservator of Forests (Coastal Management), Government of Balochistan, further elaborated on the project from a physical and site-specific perspective, highlighting coastal conditions, existing vegetation, and practical considerations based on field experience.

Following the presentations, a Question & Answer (Q&A) session was initiated, and all online participants were invited to raise their queries.

**Query 1: Basis of Carbon Credit Generation**

An online bidder inquired about the basis on which carbon credits would be generated under the project.

**Response:**

The consultants clarified that carbon credit generation is proposed to be canopy-based, aligned with accepted blue carbon methodologies and existing benchmarks used in similar projects.

## **Query 2: Soil Testing and Hydrological test conductivity**

A bidder asked whether detailed soil and hydrological tests had been conducted. The bidder also requested soil test reports if available.

### **Response:**

The consultants responded that detailed soil testing and hydrological testing has not yet been conducted and will be undertaken during the Validation stage. However, proxy soil testing has been carried out at a preliminary level to inform the initial project design.

## **Query 3: Species Selection Criteria**

A question was raised regarding how mangrove species were selected for the project.

### **Response:**

The consultants explained that existing species already present at the project sites were taken as reference samples. Species selection has been aligned with Government of Balochistan SOPs and environmental department considerations, ensuring higher survival rates and ecological compatibility.

## **Query 4: Coastal Zone Jurisdiction and Regulatory Clearances**

A bidder asked about stakeholder responsibility in the coastal zone and whether any federal or provincial clearances would be required.

### **Response:**

The chair clarified that the project falls entirely under provincial jurisdiction, and no federal approvals are involved. All required clearances will be managed within the Government of Balochistan framework and full support of the Government will be provided to the concessionaire at the administrative level.

## **Query 5: Fresh Water Requirement for Mangroves**

It was asked how fresh water requirements would be managed, particularly for non-salt-tolerant mangrove species.

### **Response:**

It was explained that plantation will be carried out in accordance with existing vegetation patterns. *Avicennia marina*, which has a high salt-tolerance capacity, dominates the area. Additionally, rainwater and seasonal floodwater naturally mix in the project areas, supporting growth conditions.

## **Query 6: Flexibility in Species Selection and Carbon Standards**

A bidder asked whether the selected concessionaire would be allowed to propose their own mangrove species and carbon credit verification standards, or whether they would be bound to those recommended by the consultants and Government.

### **Response:**

The consultants stated that bidders are encouraged to propose their own models, including species selection and carbon standards, provided they are technically sound and internationally acceptable. Such innovation is welcomed and will be duly evaluated.

### **Query 7: Baseline Studies, Flood Risks, and Pre-Feasibility**

A bidder asked whether baseline fresh water statistics and flood risk assessments had been conducted, given that flash floods may damage plantations.

#### **Response:**

The consultants responded that the current project model is based on Sindh Blue Carbon Project precedents, and no in-depth flood modeling or baseline study has yet been undertaken. Such assessments will form part of the detailed studies at later stages.

### **Query 8: Community Engagement and Local Stakeholders**

It was asked whether community engagement had been considered, as forests are shared resources for local communities.

#### **Response:**

The consultants confirmed that community engagement has already been carried out with facilitation from the Government of Balochistan, including multiple site visits. Local community concerns have been acknowledged. Additionally, bidders are welcome to propose their own community engagement and carbon credit marketing mechanisms, which will be taken into consideration.

### **Query 9: Request for Extension in Bid Timeline**

A participant requested an extension in the bid submission timeline, citing the complexity and scale of the project.

#### **Response:**

The Chair stated that the request may be considered if genuinely required. Bidders seeking an extension were advised to formally submit requests via email or official correspondence, as contact details have been shared.

### **Query 10: Project Start Period and Implementation Phasing**

A bidder asked whether the RFP defines the project start period.

#### **Response:**

It was clarified that the RFP clearly specifies a one-year construction/implementation period, which will be executed in phases.

### **Query 11: Survival Rate and Credit Generation Flexibility**

Concerns were raised that survival rates in the first 2–3 years are typically low, which may affect credit generation estimates.

#### **Response:**

It was clarified that crediting timelines and survival assumptions are flexible and may be adjusted based on actual project performance and ecological conditions.

The CEO, BPPP, further added that independent auditors and independent Monitoring & Evaluation (M&E) experts will be engaged to monitor project performance. In case of non-performance by the concessionaire, compliance penalties will be imposed as per the concession agreement.

#### Query 12: Single Concessionaire for Multiple Sites

A suggestion was made to award individual sites to different bidders instead of selecting one concessionaire for all sites.

##### Response:

BPPP clarified that the project is designed as one integrated project, and therefore a single concessionaire will be selected. The land will be provided by the Government of Balochistan.

#### Site Visits and Further Queries

It was concluded that bidders interested in site visits may formally approach BPPP, and assistance will be provided in coordination with the Forest Department. Any further queries may also be submitted through official communication channels.

#### Discussion Summary:

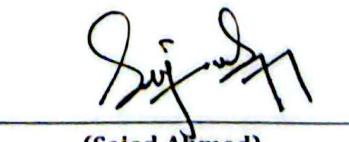
1. The project shall adopt a canopy-based carbon credit generation approach, with flexibility for bidders to propose improved methodologies subject to approval.
2. Detailed soil testing, hydrological assessment, and flood risk analysis shall be carried out during the Detailed Feasibility Study phase.
3. Mangrove species selection shall be aligned with existing site vegetation and Government of Balochistan SOPs, with room for technically sound bidder proposals.
4. All required approvals and clearances shall fall under the provincial jurisdiction of the Government of Balochistan.
5. Community engagement shall remain integral to the project, and bidders may propose their own engagement and credit marketing mechanisms.
6. The project shall be awarded as one integrated PPP project to a single concessionaire, with land provided by the Government of Balochistan.
7. Requests for bid submission timeline extension and site visits shall be considered upon formal written request to BPPP.

3. The meeting concluded with a vote of thanks to and from the Chair. Participants were appreciated for their participation and urged to comply with the action points and timelines discussed.



(Ahsanullah)  
Director Procurement, (BPPP)

No. Director-Procurement (BPPP)/2026/M-76  
Dated: 08/01/2026



(Sajed Ahmed)  
Assistant Procurement, (BPPP)

**Annexure - A - Online Attendance List**

<b>S No.</b>	<b>Name</b>	<b>Firm/ Organization</b>
1.	Ihsan Nadir Syed	Pak Green Enviro Engineering (Pvt) Ltd
2.	Muhammad Faiz Kidwai	Chairman, CG Global Pvt Ltd
3.	Jibran Khalid	Environmental Consultancy and Services Karachi, Pakistan.
4.	Naveed K. Junejo (KPMG)	Senior Manager - KPMG
5.	Mehmood Yacoob	CFO, CG Global Group
6.	Usman Mirza	Authorized Representative Ahmed Oil & Ghee Industries Limited
7.	Naeem Javid M. Hassani	Conservator of Forests, Coastal Management, Balochistan
8.	Hamza Rashad-Renewable Resources (RE2)	Renewable Resources (RE2)
9.	Syed Ahmed Shah	Chief Technical Officer (CTO) Apex Tech Hub Quetta
10.	Alamgir Khan Gandapur	I work for Indus Delta Capital and am based in Karachi Pakistan.
11.	Muhammad Amjad	Project Manager AI GEO NAVIGATORS PVT LTD aigeo
12.	Fasih Sandhu	an affiliate of CG Global (Pvt) Ltd and Iyyaka
13.	Zafar Asad	Hub Salt
14.	Shahid Lutfi	Environmental Engineer, Director, Environmental Consultancy and Services (ECS)
15.	Taimur Ali Khan	leading the carbon markets team @ Ahya Technologies
16.	Nadeem Arif Syed	CEO (EMC Pakistan Pvt. Ltd.)
17.	Abbas Bhojani	Director KPMG
18.	Sulaiman Mehdi	mehdi.sulaiman@gmail.com
19.	Muhammad Sajjad	from Hong Kong
20.	Qurban Sandhu	TSPL
21.	Adnan Baig	TSPL
22.	Nasruallah Mandokhail	Conservator of Forests, Coastal Management, Balochistan
23.	Shah Murad Aliani	shahaliani@yahoo.com
24.	Yasir Najeeb	Bridge Factor
25.	Ms. Leena	GGC
26.	Syeda Hadika	Consultant
27.	Attiq ur Rehman	
28.	Nayyar Raza	
29.	Aurangzeb	