

Balochistan Public Private Partnership Authority

TECHNICAL BID EVALUATION REPORT

Executive Summary		
1.	Name of Implementing Agency	BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY
2.	Bid Reference No.	AB No.1046/06-05-2025
3.	Name and mode of Project	Operate & Maintain and Transfer (OMT) OF Healthcare facility MNCH Hospital located at Loralai, District Loralai, Balochistan
4.	Project Description	This project focuses on improving healthcare access and enhancing service quality for the residents in district Loralai
5.	Method of Procurement	Single Stage, Two envelops
6.	Bidding Documents Issuance Date	7 th May 2025
7.	NIT and its Corrigenda or Addenda Published	NIT published on 7 th May 2025 and Extension Notice Published on 24 th May 2025
8.	In case of Unsolicited Proposal Name of Initiator	N/A

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15.	Number of Bids Rejected	00
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Basic Eligibility

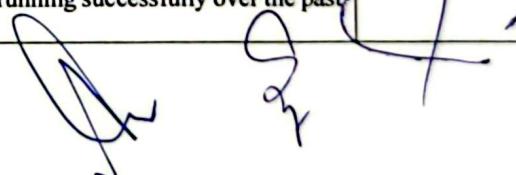
Sr. No.	Eligibility Factor	M/S Trans-Continental Pharma (Pvt) Ltd (TCP)
		Yes/No
1	Bid Security- PKR 10,000,000/- (Pakistani Rupees Ten Million only)	Yes
2	Registration with Regulatory and Tax Authorities	Yes
3	Affidavit for Government-Owned Legal Entities	Yes
4	Affidavit for No Conflict of Interest	Yes
5	Affidavit for No Conflict of Interest	Yes
6	Affidavit for Non – Blacklisting	Yes
7	Affidavit for Failure to Sign Contracts	Yes
8	Last three years Audited Accounts	Yes
9	The Bidder, or if the Bidder is a Consortium, collectively shall have an average annual turnover of PKR 200,000,000/- (Pakistani Rupees Two Hundred Million only) over the last three (3) years audited financial statements. In addition,	Yes

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	the net worth of the bidder, or if the bidder is a Consortium, collectively shall be PkR 50,000,000/- as per the latest audited financial statement.	
10	The Bidder, or if the Bidder is a Consortium, collectively shall have managed, owned, or operated, whether privately managed, or under a public – private partnership arrangement, a hospital facility of at least 20 beds, for a minimum period of 05 years	Yes
11	Bidder (or if the Bidder is a Consortium) must have at least 05 years of local geographical presence in Pakistan	Yes

DETAILED TECHNICAL EVALUATION

Description	Marks	M/S TCP
Experience of Bidder	30 marks	25
Financial Soundness	30 marks	15
Human Resource Capacity	25 marks	22.5
Technical Approach and Methodology	10 marks	10
Infrastructure facility Visit/Site Visit	05	05
Total Marks	100	77.5

Firm Evaluation Parameters			
S#	Experience	Description (30 Marks)	M/S TCP
1	<p>Supported by the following documents. Projects will be evaluated & validated against these documents</p> <ul style="list-style-type: none"> • Contract Agreement • Latest Annual Report / 	<p>Health-related projects Running one successful project for the last 05 years:</p> <p>i 30+ bed Hospital facility running successfully over the past five years. – 20 marks</p> <p>ii 20-30 bed Hospital facility running successfully over the past five years. – 10 marks</p> <p>iii Less than 20 bed Hospital facility running successfully over the past five years. – No marks</p>	<p>20</p> 

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2	<p>Supported by the following documents. Projects will be evaluated & validated against these document(s):</p> <ul style="list-style-type: none"> • Contract Agreement • Facility Audited Accounts 	<p>Health-related projects under PPP mode in the last five years. Project to be scored as under:</p> <ul style="list-style-type: none"> i 40+ bed Hospital facility – 05 marks ii 30 - 40 bed Hospital facility – 2.5 marks iii Less than 30 bed Hospital facility – No marks 	5
3	Local Presence	The Hospital facility is a locally established and successfully running the healthcare facility (at least 30 bed facility) within Balochistan for last 05 years (5 marks). To be assessed by (a) incorporation certificate (b) local ownership or tenancy/lease agreement	0
Sub total			25
Financial Soundness of Bidder (30 Marks)			M/S TCP
4	Revenue to be assessed by the audited financial statement – average of last 3 years OR annual income tax returns.	<ul style="list-style-type: none"> i Rs. 400 million or more (15 marks) ii Between Rs. 300 million to 400 Million (10 marks) iii Between Rs. 200 million to 200 Million (05 marks) iv Less than 200 million (No marks) 	15
5	Net worth of the Bidder Audited Financial Statements (latest financial statement)	<ul style="list-style-type: none"> i Above Rs. 100 Million (15 Marks) ii Rs. 75 – 100 Million (10 Marks) iii Rs. 50 – 75 Million (05 Marks) iv Less than Rs. 50 Million (No Marks) 	0
Sub Total			15

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Human Resource Capacity Total Marks-13				M/S TCP
3 Supported by the following documents of the concerned employees. Marks will not be awarded without these documents • Copies of the Degrees, • Updated CVs • Employment Contracts	Medical Superintendent (3 marks) MBBS/MPH or Equivalent recognized by PMDC			3
	Human Resource Officer (2 marks) MBA HR or Equivalent from recognized University			0
	Finance Officer (2 marks) MBA Finance/M. Com or Equivalent from recognized University			2
	Logistics & Supply Chain Officer (2 marks) MBA Supply Chain or Equivalent from recognized University			2
	HIMS Officer (2 marks) Masters in Computer Science or Equivalent recognized University			2
	Pharmacist (2 marks) Pharm-D with Category – A License from Pharmacy Council Pakistan			2
	Mandatory Clinical Staffing (12 Marks)			M/S TCP
4 Supported by following Mandatory documents of the concerned employees. Marks will not be awarded without these documents • Copies of the Degrees, • Updated CVs	No.of Staff	Post (s)	Total Number	
	1	MS/MD	1	1
	5	Surgical Specialist	2.5	2
	3	Dental Surgeon	1.5	1.5
	3	Gynecologist	1.5	1.5
	9	Specialist	4.5	4.5
	2	Child Specialist	1	1
Sub Total				22.5
Technical Approach & Methodology (10 Marks)				
A. Clinical Services (2.5 Marks)	M/S TCP	M / S P	C. Facility Management Services (2.5 Marks)	M/S TCP

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Medicine, Paediatrics, Neonatal Care Services Gynaecology & Obstetrics Labour Room, Surgical Services, Anaesthesia Services , Dentistry Services, Accident & Emergency	2.5	2 5	Help Desk Services, House Keeping & Waste Management, Laundry & Linen, Internal Security Measures, Utility Management, Biomedical Engineering, Community Engagements, Health Education	2.5
B. Clinical Support Services (2.5 Marks)	M/S TCP	M / S P E I	D. Management Strategies (2.5 Marks)	M/S TCP
Pathology Services, Blood Bank Services, Radiology (X-Ray / Ultrasound), IT & Telecommunication, HIMS, Pharmacy Services, Supply Chain & Logistics, Sterilization Services, Infection Prevention & Control.	2.5	2 5	Human Resource Management, Financial & Risk Management, Quality Assurance, Success Matrix, Training & Capacity Building, Monitoring & Evaluation), Patient Complaints & Feedback, Reporting .	2.5
Infrastructure Facility Visit/ Site Visit			05	
Total Marks: 100				77.5

After detailed Technical Evaluation, the Evaluation committee declared **M/S Trans-Continental Pharma (Pvt) Ltd** Technically Qualified and therefore recommended to proceed for Opening of Financial Proposal.

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SIGNATURES OF THE MEMBERS OF THE EVALUATION COMMITTEE



RIASAT ALI
MEMBER
DEPUTY SECRETARY, (DEV.) HEALTH DEPARTMENT



ABDUL RAZZAQ
MEMBER
DEPUTY CHIEF PLANNING OFFICER, HEALTH DEPARTMENT



AHSAN ULLAH
CHAIRMAN
DIRECTOR PROCUREMENT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY