

Balochistan Public Private Partnership Authority

TECHNICAL BID EVALUATION REPORT

Executive Summary		
1.	Name of Implementing Agency	BALUCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY
2.	Bid Reference No.	AB No.1049/06-05-2025
3.	Name and mode of Project	Operate & Maintain and Transfer (OMT) OF Healthcare facility Prince Abdul Karim Khan (PAKK) Hospital located at Kalat, District Kalat, Balochistan
4.	Project Description	This project focuses on improving healthcare access and enhancing service quality for the residents in district Kalat
5.	Method of Procurement	Single Stage, Two envelopes
6.	Bidding Documents Issuance Date	7 th May 2025
7.	NIT and its Corrigenda or Addenda Published	NIT published on 7 th May 2025 and Extension Notice Published on 24 th May 2025
8.	In case of Unsolicited Proposal Name of Initiator	N/A
9.	Total Queries Received	0
10.	Total Complaints Received	00
11.	Bid Submission Deadline	13 th June 2025
12.	Total Bids Received	02
13.	Technical Proposal Opening Date	13 th June 2025
14.	Number of Bids Technically Qualified	01

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15.	Number of Bids Rejected	00
16.	Financial Opening Date	08 th July 2025

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9	The Bidder, or if the Bidder is a Consortium, collectively shall have an average annual turnover of PKR 500,000,000/- (Pakistani Rupees Five Hundred Million only) over the last three (3) years audited financial statements. In addition, the net worth of the bidder, or if the bidder is a Consortium, collectively shall be PKR125,000,000/- as per the latest audited financial statement.	No (Net Worth 76 Million)	Yes
10	The Bidder, or if the Bidder is a Consortium, collectively shall have managed, owned, or operated, whether privately managed, or under a public – private partnership arrangement, a hospital facility of at least 30 beds, for a minimum period of 05 years	Yes	Yes
11	Bidder (or if the Bidder is a Consortium) must have at least 05 years of local geographical presence in Pakistan	Yes	Yes

DETAILED TECHNICAL EVALUATION

Description	Marks	M/S PEI
Experience of Bidder	30 marks	25
Financial Soundness	30 marks	30
Human Resource Capacity	25 marks	9.5
Technical Approach and Methodology	10 marks	10
Infrastructure facility Visit/Site Visit	05	05
Total Marks	100	79.5

Firm Evaluation Parameters			
S#	Experience	Description (30 Marks)	M/S PEI
1	Supported by the following documents. Projects will be evaluated & validated against these documents <ul style="list-style-type: none"> Contract Agreement Latest Annual Report / 	Health-related projects Running one successful project for the last 05 years: i 40+ bed Hospital facility running successfully over the past five years. – 20 marks ii 30-40 bed Hospital facility running successfully over the past five years. – 10 marks iii Less than 30 bed Hospital facility running successfully over the past five years. – No marks	20

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2	Supported by the following documents. Projects will be evaluated & validated against these document(s): • Contract Agreement • Facility Audited Accounts	Health-related projects under PPP mode in the last five years. Project to be scored as under: i 40+ bed Hospital facility – 05 marks ii 30 - 40 bed Hospital facility – 2.5 marks iii Less than 30 bed Hospital facility – No marks	05
3	Local Presence	The Hospital facility is a locally established and successfully running the healthcare facility (at least 30 bed facility) within Balochistan for last 05 years (5 marks). To be assessed by (a) incorporation certificate (b) local ownership or tenancy/lease agreement	0
Sub total			25
Financial Soundness of Bidder (30 Marks)			M/S PEI
4	Revenue to be assessed by the audited financial statement – average of last 3 years OR annual income tax returns.	i Rs. 700 million or more (15 marks) ii Between Rs. 600 million to 700 Million (10 marks) iii Between Rs. 500 million to 600 Million (05 marks) iv Less than 500 million (No marks)	15
5	Net worth of the Bidder Audited Financial Statements (latest financial statement)	i Above Rs. 200 Million (15 Marks) ii Rs. 150 – 200 Million (10 Marks) iii Rs. 125 – 150 Million (05 Marks) iv Less than Rs. 125 Million (No Marks)	15
Sub Total			30

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Human Resource Capacity Total Marks-13				M/S PEI	
3	Supported by the following documents of the concerned employees. Marks will not be awarded without these documents	Medical Superintendent (3 marks)		3	
		MBBS/MPH or Equivalent recognized by PMDC			
		Human Resource Officer (2 marks)		0	
		MBA HR or Equivalent from recognized University			
		Finance Officer (2 marks)		2	
		MBA Finance/M. Com or Equivalent from recognized University			
		Logistics & Supply Chain Officer (2 marks)		0	
• Copies of the Degrees, • Updated CVs • Employment Contracts	MBA Supply Chain or Equivalent from recognized University				
	HIMS Officer (2 marks)		0		
	Masters in Computer Science or Equivalent recognized University				
	Pharmacist (2 marks)		2		
Pharm-D with Category – A License from Pharmacy Council Pakistan					
Mandatory Clinical Staffing (12 Marks)				M/S PEI	
4	Supported by following Mandatory documents of the concerned employees. Marks will not be awarded without these documents	No.of Staff	Post (s)	Total Number	
		1	MS/MD	1	
		5	Surgical Specialist	2.5	
		3	Dental Surgeon	1.5	
		3	Gynecologist	1.5	
		9	Specialist	4.5	
		2	Child Specialist	1	
		Sub Total			9.5
Technical Approach & Methodology (10 Marks)				M/S PEI	
A. Clinical Services (2.5 Marks)		M/S PEI	C. Facility Management Services (2.5 Marks)		M/S PEI

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Medicine, Paediatrics, Neonatal Care Services Gynaecology & Obstetrics Labour Room, Surgical Services, Anaesthesia Services , Dentistry Services, Accident & Emergency	2.5	Help Desk Services, House Keeping & Waste Management, Laundry & Linen, Internal Security Measures, Utility Management, Biomedical Engineering, Community Engagements, Health Education	2.5
B. Clinical Support Services (2.5 Marks)	M/S PEI	D. Management Strategies (2.5 Marks)	M/S EPI
Pathology Services, Blood Bank Services, Radiology (X-Ray / Ultrasound), IT & Telecommunication, HIMS, Pharmacy Services, Supply Chain & Logistics, Sterilization Services, Infection Prevention & Control.	2.5	Human Resource Management, Financial & Risk Management, Quality Assurance, Success Matrix, Training & Capacity Building, Monitoring & Evaluation), Patient Complaints & Feedback, Reporting .	2.5
	Infrastructure Facility Visit		05
Total Marks: 100			79.5

After detailed Technical Evaluation, the Evaluation committee declared M/S Poverty Eradication Initiative (PEI) Technically Qualified and therefore recommended to proceed for Opening of Financial Proposal.

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Financial Bid Results

SR. NO.	NAME OF BIDDER	Operational Expenses for the Concession Period over period of 5 years	REASONS FOR ACCEPTANCE / REJECTION	REMARKS
		PKR,		
1.	M/S Poverty Eradication Initiative (PEI)	3,156,724,983/- (5 Years Operational Cost)	Best Evaluated Bid	Recommended for Award of Contract.



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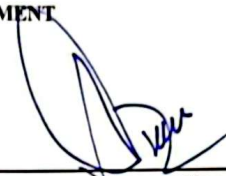
SIGNATURES OF THE MEMBERS OF THE EVALUATION COMMITTEE



RIASAT ALI
MEMBER
DEPUTY SECRETARY, (DEV.) HEALTH DEPARTMENT



ABDUL RAZZAQ
MEMBER
DEPUTY CHIEF PLANNING OFFICER, HEALTH DEPARTMENT



AHSAN ULLAH
CHAIRMAN
DIRECTOR PROJECT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY