COMPLETE BID EVALUATION REPORT

Executive Summary		
1.	**Name of Implementing Agency**	BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY
2.	**Bid Reference No.**	AB No.819/26-02-2025
3.	**Name and mode of Project**	Renovate, Operate, Manage and Transfer a Medical College Facility with Allied Hospital Services (the Project) under the public-private partnership mode
4.	**Project Description**	The project is being undertaken via Renovate, Operate & Manage and Transfer mode. The medical college will cater to provide quality medical education in the province and develop indigenous healthcare resource. The facility will also engage in Research & Development works along with International collaboration for better outreach of the College
5.	**Method of Procurement**	Single Stage, Two envelops
6.	**Bidding Documents Issuance Date**	26th February 2025
7.	**NIT and its Corrigenda or Addenda Published**	NIT published on 26th February 2025 and Extension Notice Published on 13th March 2025
8.	**In case of Unsolicited Proposal Name of Initiator**	*Consortium of Harley Health Village Lina group of association with Harley Healthcare and Allied sciences (Pvt) Ltd and Quetta Hospital*
9.	**Total Queries Received**	0
10.	**Total Complaints Received**	00
11.	**Bid Submission Deadline**	09th April 2025
12.	**Total Bids Received**	01
13.	**Technical Proposal Opening Date**	09th April 2025

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14.	**Number of Bids Technically Qualified**	01
15.	**Number of Bids Rejected**	00
16.	**Financial opening date**	22nd April 2025

Basic Eligibility

Sr. No.	Eligibility Factor	M/S Harley Health Village Lina group of association with Harley Healthcare and Allied sciences (Pvt) Ltd and Quetta Hospital
		Yes/No
1	**Bid Security-** PKR 10,000,000/- (Pakistani Rupees Ten Million only), issued in the form of an irrevocable, **bank guarantee** as per Bidding Form T6	Yes

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2	The Bidder (or if the Bidder is a Consortium at least one participating entity) has to be a registered firm / company / NGO / NPO / partnership firm in accordance with the applicable laws of Pakistan (Proof to be provided). The Bidder (or in case of a Consortium, at least one participating entity) must hold a valid registration certificate from the income tax authority (NTN certificate) and the relevant sales tax authority. The Bidder shall submit copies of valid NTN certificates and tax returns filed for the last three (03) years as well as a valid sales tax certificate. (Foreign entities if participating in the Bidding Process should submit tax certificate and tax returns filed for last (03) years of their country duly attested by Pakistani Embassy / Consulate / in their respective country)..	Yes
3	The bidder must have geographical presence in Pakistan over the past 05 years. Evidence of geographical presence needs to be provided (local registration documents, lease agreements, utility bills, tax records or past project references, etc.).	Yes
4	In case if the Bidder, or any Consortium Member or a proposed contractor is a government owned legal enterprise or institution, such Bidder, any Consortium Member or proposed contractor (as applicable) must establish that it is legally and financially autonomous and operating under commercial law. (Bidders, or any Consortium Member, or a proposed contractor who are government owned legal enterprise or institution shall submit an Affidavit confirming that they are legally and financially autonomous independent financial management and decision-making authority and operating under 70 commercial law (not reliant on government funding or subsidies for their operational sustainability). They shall also have the legal capacity to enter into binding contracts and fulfil obligations under the proposed project.	Yes
5	The Bidder, and any Consortium Member shall not have any Conflict of Interest. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT)	Yes
6	The Bidder, any Consortium Member shall not be blacklisted. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT)	Yes
7	Any non-performance of a contract by the Bidder (in case of Consortium, including each Consortium Member) should not have occurred in the last *five (5) years* prior to Bid Submission Date based on all information on fully settled disputes or litigation. All pending litigation against the Bidder, any Consortium Member shall in total not represent more than [*fifty percent (50%)*] of the respective net worth, nor shall there be any litigation that prevents or materially	Yes

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	impedes the Bidder, any Consortium Member from its obligations in respect of the Project and the terms of the Concession Agreement.(The Bidders (in case of Consortium, each Consortium Member) shall provide details of the litigation or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case of no litigation stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign Affairs, Pakistan in the country of origin. Relevant	
8	The Bidder (in case of Consortium, each Consortium Member) shall not have failed to sign a contract in the last five (5) years. The Bidders (in case of Consortium, each Consortium Member) shall provide details of such failure to sign contracts or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case if not applicable on stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign Affairs, Pakistan in the country of origin	Yes
9	The Bidder, or if the Bidder is a Consortium, collectively the Consortium members, shall have a net worth of at least PKR 300,000,000/- (Pak Rupees Three Hundred Million Only) as presented in the most recent audited/reviewed financial statement:	Yes
10	The Bidder, or if the Bidder is a Consortium, collectively the Consortium members, shall have shall have an average annual turnover of PKR 100,000,000/- (Pak Rupees Hundred Million Only) over the last three (03) years audited/reviewed financial statements	Yes

DETAILED TECHNICAL EVALUATION

Description	Marks	Marks Obtained
Financial Soundness	20 marks	20
Experience of Bidder	30 marks	25
Methodology and Work Plan	30 marks	17
Key Professionals	20 marks	18.5
Total Marks	100	80.5

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	Category	Marking Criteria	Maximum Marks	Village Lina group of association with Harley Healthcare and Allied sciences (Pvt) Ltd and Quetta Hospital
A	**Financial Soundness of Bidder (in case of Consortium Bid, collectively): (20 points)**		**20**	**20**
1	If Average Annual Turnover over the last three years is Rs. 100 Million (less than 100 million will score no points) (maximum 10 points)	Base Score: 5 points if turnover is Rs. 100 million Additional Points: +1 point for each additional Rs. 50 million 10 points (capped)	10	10
2	If Net Worth is greater than 300 million in the most recent audited financial statements (less than 300 million will score no points) (maximum 10 points)	Base Score: 5 points if net worth is Rs. 300 million Additional Points: +1 point for each additional Rs. 50 million 10 points (capped)	10	10
B	**Relevant Experience (30 Points)**		**30**	**25**
1	Proof of registration / incorporation (whether local or international) (minimum 05-Years of operations since establishment). (maximum 5 points)	02 points for 05 years + 1 point for each additional 03 years 05 points (capped)	5	5
2	Experience of medical college and/or tertiary level educational institute and/or healthcare facility (whether local or international) (minimum 10-Years of experience)	7 points for 10 years + 1 point for each additional year 10 points (capped)	10	10

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3	Successful establishment of hospital facility in the past (whether local or international) (maximum 10 points)	10 points for establishing one hospital facility 10 points (capped)	10	10
4	Experience in setting up medical college and/or teaching hospitals (whether local or international).	5 points for establishing one medical college/teaching hospital. 5 points (capped)	5	0
C	**Proposed Methodology and Work-Plan: (30 Points)**		**30**	**17**
1	Understanding of the Healthcare & Medical Education Context Demonstrates in-depth understanding of the local healthcare landscape, medical education requirements, and regulatory frameworks governing medical and dental colleges.		2	2
2	Detailed Coverage of Methodology and Work Plan for Renovation and Infrastructure Upgradation along with machinery, furniture /fixture procurement (CAPEX investment)		2	1
3	Details of Process for Registration with PMDC		2	2
4	Strategy to Improve Governance, Patient Care, and Quality of Medical & Dental Education		2	1
5	Detailed Administrative, Academic, and Clinical Coordination Mechanism		3	2
6	Assessment Strategy for Medical and Dental Education & Clinical Training		3	0

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7	Proposed faculty recruitment plan along with Strategy for Faculty and Medical Staff Development and Training		2	2
8	Sustainability Plan for Long-Term Institutional & Financial Viability		2	2
9	Work plan for first five years (Gantt Chart, supported with narrative)		2	1
10	Proposed master plan and layout of the medical college and hospital Commitment to develop infrastructure within a specified timeframe		3	2
11	Proposed teaching methodologies, student intake capacity, and admission process along with Academic plan		2	1
12	Strategy for pursuing and implementing internationally aligned curriculum		2	1
13	Procurement plan for laboratories, simulation centers, and medical equipment		3	0
D	**Key professional staff qualifications and competence: (15 Points)**		**20**	**18.5**
i	**Project Director**		4	4
1	Master's degree in a relevant field (Public Health, Medical Education, Hospital Management, Healthcare Administration, General Administration and/or Project Management) Bachelor's degree in a relevant field (Public Health, Medical Education, Hospital Management, Healthcare Administration, General Administration and/or Project Management)	PhD/Master's Degree: 2 Marks Bachelor's Degree: 01 Marks Below	2	2

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	Minimum 10 years post-qualification experience in senior-level project management or hospital/medical college administration Less than 10 years but more than 7 years post-qualification experience in senior-level project management or hospital/medical college administration Maximum 02 points for Experience category	10 Years or more: 2 Marks Less than 10 Years: 1.0 Mark	2	2
ii	**Medical Education Expert**		2	2
1	Master's degree in Medical Education, Public Health, or a relevant discipline Bachelor's degree in Medical Education, Public Health, or a relevant discipline Maximum 01 points for Education category	PhD/Master's Degree: 1 Marks Bachelor's Degree: 0.5 Marks	1	1
	Minimum 5 years in operational management of medical colleges, healthcare training institutions, or allied health education programs Less than 5 Years and more than 3 years in operational management of medical colleges, healthcare training institutions, or allied health education programs	5 Years or more: 1 Marks less than 5 Years: 0.5Mark	1	1
iii	**Medical Curriculum Expert**		2	2
1	Master's degree in Medical Education, Health Sciences, or Curriculum Development Bachelor's degree in Medical Education, Health Sciences, or Curriculum Development	Masters or relevant Degree: 1 Marks Bachelor's Degree: 0.5 Mark	1	1

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	Minimum 5 years in development, accreditation, or review of medical, dental, or allied health curricula Less than 5 years but more than 3 years in development, accreditation, or review of medical, dental, or allied health curricula	5 Years or more: 1 Marks Less than Years: 0.5 Mark	1	1
iv	**Healthcare Infrastructure Specialist**		2	2
	Master's degree in Civil Engineering, Architecture, Public Health, or Hospital Management Bachelor's degree in Civil Engineering, Architecture, Public Health, or Hospital Management	Masters or relevant Degree: 1 Marks Bachelor's Degree: 0.5 Mark	1	1
	Minimum 5 years of experience in planning, designing, and supervising the construction of healthcare infrastructure (hospitals, medical colleges, laboratories, etc.) Less than 5 years and greater than 3 years of experience in planning, designing, and supervising the construction of healthcare infrastructure (hospitals, medical colleges, laboratories, etc.)	5 Years or more: 1 Marks Less than Years: 0.5 Mark	1	1
v	**Finance & Procurement Specialist**		2	2
	CA/ACCA/CIMA/Master's degree in Finance, Business Administration, Public Administration, or a relevant field Bachelor's degree in Finance, Business Administration, Public Administration, or a relevant field	Masters or relevant Degree: 1 Marks Bachelor's Degree: 0.5 Mark	1	1

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	Minimum 5 years of experience in budgeting, financial planning, procurement management, auditing Less than 5 years but more than 3 years of experience in budgeting, financial planning, procurement management, auditing	5 Years or more: 1 Marks Less than Years: 0.5 Mark	1	1
vi	**Hospital Operations & Quality Assurance Expert**		2	1.5
	Master's degree in Healthcare Administration, Public Health, or Quality Assurance Management Bachelor's degree in Healthcare Administration, Public Health, or Quality Assurance Management	Masters or relevant Degree: 1 Marks Bachelor's Degree: 0.5 Mark	1	0.5
	Minimum 5 years in hospital/healthcare facility operations, accreditation, or quality assurance Less than 5 years but more than 3 years in hospital/healthcare facility operations, accreditation, or quality assurance	5 Years or more: 1 Marks Less than Years: 0.5 Mark	1	1
vii	**Legal & Regulatory Compliance Expert**		2	2
	LLB or LLM with specialization in healthcare laws, public sector regulations, or institutional governance		1	1
	Minimum 5 years in legal advisory, compliance, and regulatory matters related to healthcare, education, or public procurement		1	1
viii	**IT & Digital Health Specialist**		2	2
	Master's degree in IT, Health Informatics, or Computer Science		1	1
	Minimum 5 years in digital health system implementation, hospital IT infrastructure, electronic medical records (EMR), or health data security		1	1
ix	**PPP Compliance Specialist**		2	2

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	Bachelor's degree with Fellow Membership of Institute of Chartered Accountant, Institute of Cost & Management Accountant and /or Institute of Public Finance Accountant	1	0
	Minimum combined 10 years of experience in transaction advisory, PPP Projects and general healthcare compliance role	1	1
	Grand Total		80.5

After detailed Technical Evaluation, the Evaluation committee declared JV- M/S Harley Health Village Lina group of association with Harley Healthcare and Allied sciences (Pvt) Ltd and Quetta Hospital Technically Qualified and therefore recommended to proceed for Opening of Financial Proposal.

Financial Bid Results

SR. NO.	NAME OF BIDDER	Absolute value of Dividend payment to GoB against the Free Equity	Net Present value of Dividend payment to GoB against the Free Equity	Total Free Equity Quoted for GoB	TOTAL SCHOLARSHIP OFFERED	REASONS FOR ACCEPTANCE / REJECTION	REMARKS
		PKR,	PKR	%			
1.	M/S Harley Health Village Lina group of association with Harley Healthcare and Allied sciences (Pvt) Ltd and Quetta Hospital	**1,150,461,725**	**182,120,154**	**5%**	**10% of total students annually**	**Best Evaluated Bid**	**Recommended for Award of Contract.**

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SIGNATURES OF THE MEMBERS OF THE EVALUATION COMMITTEE

SYED FARAZ ABDUL GHAFFAR
CHAIRMAN
DIRECTOR PROJECT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY

RIASAT ALI
MEMBER
DEPUTY SECRETARY, (DEV.) HEALTH DEPARTMENT

MUHAMMAD SADIQ
MEMBER
DEPUTY SECRETARY (PLANNING), DIRECTORATE OF COLLEGES & HIGHER EDUCATION BALOCHISTAN

ARSLAN ALI
MEMBER
DIRECTOR FINANCE, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY

AHSAN ULLAH
MEMBER & SECRETARY
DIRECTOR PROCUREMENT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY

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