COMPLETE BID EVALUATION REPORT

Executive Summary		
1.	**Name of Implementing Agency**	BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY
2.	**Bid Reference No.**	AB No.822/27-02-2025
3.	**Name and mode of Project**	Establish, Operate and Manage a Maternity and Neonatal Child Health (MNCH) facility located at THQ Mashkai, District Awaran, Balochistan Services under the public-private partnership mode
4.	**Project Description**	This project focuses on improving healthcare access and enhancing service quality for the residents in district Awaran. The scope of the project includes renovation, construction, operation and maintenance of a 22 bed healthcare facility.
5.	**Method of Procurement**	Single Stage, Two envelops
6.	**Bidding Documents Issuance Date**	27th February 2025
7.	**NIT and its Corrigenda or Addenda Published**	NIT published on 27th February 2025 and Extension Notice Published on 13th March 2025
8.	**In case of Unsolicited Proposal Name of Initiator**	*Trans-Continental Pharma (Pvt) Ltd*
9.	**Total Queries Received**	0
10.	**Total Complaints Received**	00
11.	**Bid Submission Deadline**	09th April 2025
12.	**Total Bids Received**	01
13.	**Technical Proposal Opening Date**	09th April 2025

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14.	**Number of Bids Technically Qualified**	01
15.	**Number of Bids Rejected**	00

Basic Eligibility

Sr. No.	Eligibility Factor	M/S *Trans-Continental Pharma (Pvt) Ltd*
		Yes/No
1	**Bid Security-** PKR 10,000,000/- (Pakistani Rupees Ten Million only), issued in the form of an irrevocable, **bank guarantee** as per Bidding Form T6	Yes
2	The Bidder (or if the Bidder is a Consortium at least one participating entity) has to be a registered firm / company / NGO / NPO / partnership firm in accordance with the applicable laws of Pakistan (Proof to be provided). The Bidder (or in case of a Consortium, at least one participating entity) must hold a valid registration certificate from the income tax authority (NTN certificate) and the relevant sales tax authority. The Bidder shall submit copies of valid NTN certificates and tax returns filed for the last three (03) years as well as a valid sales tax certificate. (Foreign entities if participating in the Bidding Process should submit tax certificate and tax returns filed for last (03) years of their country duly attested by Pakistani Embassy / Consulate / in their respective country)..	Yes
3	Bidder (or if the Bidder is a Consortium) must have at least 05 years of local geographical presence in Pakistan.	Yes

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4	In case if the Bidder, or any Consortium Member or a proposed contractor is a government owned legal enterprise or institution, such Bidder, any Consortium Member or proposed contractor (as applicable) must establish that it is legally and financially autonomous and operating under commercial law. (Bidders, or any Consortium Member, or a proposed contractor who are government owned legal enterprise or institution shall submit an Affidavit confirming that they are legally and financially autonomous independent financial management and decision-making authority and operating under 70 commercial law (not reliant on government funding or subsidies for their operational sustainability). They shall also have the legal capacity to enter into binding contracts and fulfil obligations under the proposed project.	Yes
5	The Bidder, and any Consortium Member shall not have any Conflict of Interest. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT)	Yes
6	The Bidder, any Consortium Member shall not be blacklisted. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT)	Yes
7	Any non-performance of a contract by the Bidder (in case of Consortium, including each Consortium Member) should not have occurred in the last *five (5) years* prior to Bid Submission Date based on all information on fully settled disputes or litigation. All pending litigation against the Bidder, any Consortium Member shall in total not represent more than [*fifty percent (50%)*] of the respective net worth, nor shall there be any litigation that prevents or materially impedes the Bidder, any Consortium Member from its obligations in respect of the Project and the terms of the Concession Agreement.(The Bidders (in case of Consortium, each Consortium Member) shall provide details of the litigation or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case of no litigation stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign Affairs, Pakistan in the country of origin. Relevant	Yes
8	The Bidder (in case of Consortium, each Consortium Member) shall not have failed to sign a contract in the last five (5) years. The Bidders (in case of Consortium, each Consortium Member) shall provide details of such failure to sign contracts or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case if not applicable on stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign Affairs, Pakistan in the country of origin	Yes
9	The Bidder, or if the Bidder is a Consortium, collectively shall have an average annual turnover of PKR 100,000,000/- (Pakistani Rupees Five Hundred Million only) over the last three (3) years audited financial statements	Yes

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10	The Bidder, or if the Bidder is a Consortium, collectively shall have managed, owned, or operated, whether privately managed, or under a public – private partnership arrangement, a hospital or MNCH facility of at least 20 beds, for a minimum period of 3 years.	Yes

DETAILED TECHNICAL EVALUATION

Description	Marks	Marks Obtained
Experience of Bidder	20 marks	20
Financial Soundness	30 marks	15
Human Resource Capacity	30 marks	27
Methodology and Work Plan	20 marks	19
Total Marks	100	81

Firm Evaluation Parameters				
S#	Experience	Description	20 Marks	Marks Obtained
1	**Supported by the following documents. Projects will be evaluated & validated against these documents** • **Contract Agreement** • **Latest Annual Report / Evaluation Report**	**Number of health-related projects** Total Number of Health-related projects through Public Private Partnership model in the last five years. Only the Five best projects will be considered Each project will be scored as under: i Hospital services-related projects (Hospital should not be less than 40 beds) – 4 marks ii For comprehensive Primary level health care – 2 marks iii Covering only a small component of the health care - 1 mark	20	20

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Financial Soundness of Bidder			**30 Marks**	
2	Revenue to be assessed by the audited financial statement – average of last 3 years.	i Rs. 400 million or more = 15 marks ii Between Rs. 200 million to 399 Million = 10 marks iii Between Rs. 100 million to 199 Million = 5 marks	15	15
	Net worth of the Bidder Audited Financial Statements **(latest financial statement)**	i Rs. 500 Million and Above (15-Marks) ii Rs. 400 – 500 Million (12-Marks) iii Rs. 300 – 400 Million (09-Marks) iv Rs. 200 – 300 Million (06-Marks) v Rs. 100 – 200 Million (03-Marks)	15	0

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Human Resource Capacity Total Marks-30			Marks Obtained	
3	**Supported by the following documents of the concerned employees. Marks will not be awarded without these documents** • **Copies of the Degrees,** • **Updated CVs** • Employment Contracts	**Medical Superintendent** MBBS/MPH or Equivalent recognized by PMDC	1	1
		Human Resource Officer MBA HR or Equivalent from recognized University	1	1
		Finance Officer MBA Finance/M. Com or Equivalent from recognized University	1	1
		Logistics & Supply Chain Officer MBA Supply Chain or Equivalent from recognized University	1	1
		HIMS Officer Masters in Computer Science or Equivalent recognized University	1	1
		Pharmacist Pharm-D with Category – A License from Pharmacy Council Pakistan	1	1

Mandatory Clinical Staffing (24 Marks)					
4	**Supported by following Mandatory documents of the concerned employees. Marks will not be awarded without these documents** • **Copies of the Degrees,** • **Updated CVs** • **Employment Contracts** • **Support Staff can be separately Workout as per Technical Approach**	No.of Staff	Post (s)	Marks	**Marks Obtained**
		1	MS/MD	2	2
		4	Surgical Specialist	2	2
		15	Specialist	2	2
		2	Gynecologist	2	2
		1	Anesthetist	1.5	1.5
		1	Radiologist	1.5	1.5
		1	Dental Surgeon	1	1
		17	Medical Officers	6	6
		20	Nursing Staff	1	1
		6	LHV	2	2

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		30	Paramedics (Surgical, Anesthesia, Pathology, Pharmacy, Blood Bank, EPI, Dentistry)	3	0
Technical Approach & Methodology					
	Technical approach and methodology for service delivery must encompass the following				

A. Clinical Services (4.5 Marks)	Marks Obtained	C. Facility Management Services (4 Marks)	Marks Obtained
Medicine /**Marks (0.5)**	0.5	Help Desk Services/ **Marks (0.5)**	0.5
Pediatrics / **Marks (0.5)**	0.5	House Keeping & Waste Management **Marks (0.5)**	0.5
Neonatal Care Services **Marks (0.5)**	0.5	Laundry & Linen **Marks (0.5)**	0.5
Gynecology & Obstetrics **Marks (0.5)**	0.5	Internal Security Measures **Marks (0.5)**	0.5
Labour Room / **Marks (0.5)**	0.5	Utility Management **Marks (0.5)**	0.5
Surgical Services/ **Marks (0.5)**	0.5	Biomedical Engineering **Marks (0.5)**	0.5
Anesthesia Services **Marks (0.5)**	0.5	Community Engagements **Marks (0.5)**	0.5
Dentistry Services **Marks (0.5)**	0.5	Health Education / **Marks (0.5)**	0.5
Accident & Emergency **Marks (0.5)**	0.5		
B. Clinical Support Services (4.5 Marks)	**Marks Obtained**	**D. Management Strategies (7 Marks)**	**Marks Obtained**
Pathology Services /**Marks 0.5**	0.5	Human Resource Management / **Marks (1)**	01
Blood Bank Services /**Marks 0.5**	0.5	Financial & Risk Management / **Marks (1)**	01
Radiology (X-Ray / Ultrasound) /**Marks 0.5**	0.5	Quality Assurance / **Marks (1)**	01

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IT & Telecommunication /Marks 0.5	0.5	Success Matrix / **Marks (1)**	01
HIMS /Marks 0.5	0.5	Training & Capacity Building / **Marks (1)**	01
Pharmacy Services /Marks 0.5	0.5	Monitoring & Evaluation / **Marks (1)**	01
Supply Chain & Logistics /Marks 0.5	0.5	Patient Complaints & Feedback / **Marks (1)**	01
Sterilization Services /Marks 0.5	0.5	Reporting / **Marks (1)**	01
Infection Prevention & Control /Marks 0.5	0.5		
		Total Marks: 100	81

After detailed Technical Evaluation, the Evaluation committee declared JV- M/S *Trans-Continental Pharma (Pvt) Ltd* Technically Qualified and therefore recommended to proceed for Opening of Financial Proposal.

Financial Bid Results

SR. NO.	NAME OF BIDDER	Operational Expenses for the Concession Period over period of 5 years	REASONS FOR ACCEPTANCE / REJECTION	REMARKS
		PKR,		
1.	M/S *Trans-Continental Pharma (Pvt) Ltd*	4,018,953,752 (5 Years Operational Cost)	Best Evaluated Bid	Recommended for Award of Contract.

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SIGNATURES OF THE MEMBERS OF THE EVALUATION COMMITTEE

SYED FARAZ ABDUL GHAFFAR
CHAIRMAN
DIRECTOR PROJECT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY

RIASAT ALI
MEMBER
DEPUTY SECRETARY, (DEV.) HEALTH DEPARTMENT

AHSAN ULLAH
MEMBER & SECRETARY
DIRECTOR PROCUREMENT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY

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