

Balochistan Public Private Partnership Authority

COMPLETE BID EVALUATION REPORT

Executive Summary		
1.	Name of Implementing Agency	BALUCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY
2.	Bid Reference No.	AB-144/05-08-2024
3.	Name and mode of Project	OPERATION AND MAINTENANCE OF 'MOUNTAIN VIEW TECH PARK', SCIENCE AND TECHNOLOGY PARK, UNDER THE PUBLIC PRIVATE PARTNERSHIP MODE ON 'RENOVATE, OPERATE AND TRANSFER' (ROT) BASIS
4.	Project Description	The Implementing Agency intends to engage a private party on PPP mode to operate and maintain the 'Mountain View Tech Park', a science and technology park, under the Public Private Partnership Mode
5.	Method of Procurement	National Competitive Bidding
6.	Bidding Documents Issuance Date	06th August 2024
7.	NIT and its Corrigenda or Addenda Published	NIT on 06th August 2024
8.	Total Queries Received	00
9.	Total Complaints Received	NIL
10.	Bid Submission Deadline	27 <sup>th</sup> August 2024
11.	Total Bids Received	02
12.	Technical Proposal Opening Date	27 <sup>th</sup> August 2024
13.	Number of Bids Technically Qualified	01

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14.	Number of Bids Rejected	01 (JV-M/S Quick Up and M/S Blue Moon Technologies Rejected on the basis of not meeting the Eligibility Criteria)
15.	Financial Bids Opening Date	18 <sup>th</sup> September 2024

Basic Eligibility

Sr. No.	Eligibility Factor	M/S Radius Information Technology , Interactive Coventry, Taleem foundation	JV-M/S Quick Up and M/S Blue Moon Technologies
1	<b>REGISTRATION</b> The Bidder (and in case of Consortium, each member) must be an entity registered under the Applicable Laws and must submit incorporation details including, inter alia, including corporate charter, articles of incorporation, partnership deeds and/or any other incorporation document. In case of foreign entities, certified true copies of their constitutive documents must be provided. The Bidder (and in case of Consortium, each member) must possess valid tax registration certificate (i.e., an NTN certificate) from the Federal Board of Revenue in Pakistan, and other applicable/relevant sales tax authority. In case of foreign entities, valid tax certificate and sales tax certificate from the relevant taxing authority, if and as applicable, must	yes	No

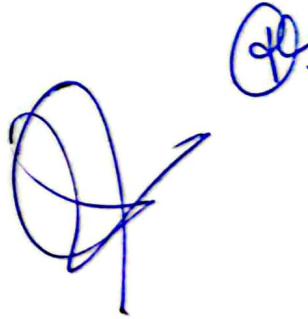
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	<p>be submitted. In case of foreign entities, Bidders submitting documents/information in a language other than English, must ensure that such documents/information are being accompanied by an English translation (duly notarized by the Notary Public) and attested by the Pakistan Embassy/Consulate and Ministry of Foreign Affairs, Pakistan in the county of origin. In case of any discrepancy, the English translation shall prevail. The Successful Bidder will be required to register with the Balochistan Revenue Authority (BRA) before the execution of the PPP Agreement.</p>		
2	<b>AFFIDAVIT FOR GOVERNMENT OWNED LEGAL ENTITIES</b>		
	<p>In case the Bidder, or any Consortium Member is a government owned legal enterprise or institution, such Bidder, any consortium member (as applicable) must establish that it is legally and financially autonomous and operating under commercial law. (Bidders, or any Consortium Member, who are government owned legal enterprise or institution shall submit an Affidavit confirming</p>	<p>Not Applicable</p>	<p>Not Applicable</p>

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	that they are legally and financially autonomous and operating under commercial law). Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT)		
3	<b>NO CONFLICT OF INTEREST</b>		
	The Bidder, and any Consortium Member shall not have any Conflict of Interest. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT)	Yes	Yes
4	<b>NON- BLACKLISTING</b>		
	The Bidder, any Consortium Member shall not be blacklisted. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT)	Yes	Yes



5	<p><b>HISTORY OF NON- PERFORMING CONTRACTS AND LITIGATION</b></p> <p>Any non-performance of a contract by the Bidder (in case of Consortium, including each Consortium Member) should not have occurred in the last <i>five (5) years</i> prior to Bid Submission Date based on all information on fully settled disputes or litigation. All pending litigation against the Bidder, any Consortium Member shall in total not represent more than <i>[fifty percent (50%)]</i> of the respective net worth, nor shall there be any litigation that prevents or materially impedes the Bidder, any Consortium Member from its obligations in respect of the Project and the terms of the Concession Agreement.(The Bidders (in case of Consortium, each Consortium Member) shall provide details of the litigation or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case of no litigation on [PKR 200/-] (Pakistani Rupees [Two Hundred only]) stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign</p>	<p>Yes</p> <p>Yes</p> 
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	Affairs, Pakistan in the county of origin.Relevant Forms: BIDDING FORM T5 (HISTORICAL NON-PERFORMANCE AND PENDING LITIGATION) AND BIDDING FORM T3 (FORM OF AFFIDAVIT)		
6	<b>FAILURE TO SIGN CONTRACTS</b>		
	The Bidder (in case of Consortium, each Consortium Member) shall not have failed to sign a contract in the last five (5) years. The Bidders (in case of Consortium, each Consortium Member) shall provide details of such failure to sign contracts or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case if not applicable on [PKR 200 /- (Pakistani Rupees [Two Hundred only]) stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign Affairs, Pakistan in the county of origin	Yes	Yes

**JV-M/S Quick Up and M/S Blue Moon Technologies declared technically unqualified due to not meeting the mandatory requirements.**

**DETAILED TECHNICAL EVALUATION**

Description	Marks	Marks Obtained
Financial Soundness	15	15
Experience of Bidder	20	15
Methodology and Work Plan	30	25
Key Professionals	15	10
Presentation	20	17
Total Marks	100	82

A	Category	Marking Criteria	Maximum Marks	Consortium-M/S Radius Information Technology , Interactive Coventry, Taleem foundation
A	<b>Financial Soundness of Bidder (in case of Consortium Bid, collectively): (20 points)</b>		15	15
1	If Average Annual Turnover over the last three years is PKR 5,000,000/- (Pakistani Rupees Five Million only)	marks for turnover of PKR 5,000,000/- (Pakistani Rupees Five Million only) + 1 mark for each increase of PKR 1,000,000/- (Pakistani Rupees One Million only). Less than PKR 5,000,000/- (Pakistani Rupees Five Million only) will score 0 marks.	10	10

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2	If Net Worth is greater than PKR 10,000,000/- (Pakistani Rupees Ten Million only) in the most recent financial statements	3 marks for Net worth of PKR 10,000,000/- (Pakistani Rupees Ten Million) + 1 mark for each increase of PKR 1,000,000/- (Pakistani Rupees One Million only). Less than PKR 10,000,000/- (Pakistani Rupees Ten Million only) will score 0 marks	5	5
<b>B</b>	<b>Relevant Experience (20 Points)</b>		<b>20</b>	<b>15</b>
1	Firm's General Establishment Experience	General Establishment Experience (maximum total 10 marks): General Establishment Experience: 10 Years – 10 marks, Between 5 Years to 9.9 Years – 05 marks < 5 years of experience will score 0 marks.	10	10
2	IT Specific experience in Hardware or Software domain	Specific IT related experience in Hardware, software, and related domain (maximum total 10 marks): IT Related Experience: 10 Years – 10 marks, Between 5 Years to 9.9 Years – 05 marks < 5 years of experience will score 0 marks.	10	5
<b>C</b>	<b>Proposed Methodology and Work-Plan: (30 Points)</b>		<b>30</b>	<b>25</b>
1	Understanding of local context		2	2
2	Detailed coverage of methodology and work plan for the project		3	3



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3	Detailed O&M plan for the Project		3	2
4	Detailed CAPEX plan with funds investment / deployment schedule		3	2
5	Plan for renovation works		3	2
6	Deployment of equipment		3	3
7	Detailed administrative and coordinating mechanism		2	2
8	Strategy for hiring local human resources personnel and their development		2	2
9	Work plan for first five years (Gantt Chart, supported with narrative)		3	2
10	Plan for collaboration with Local and National STPs		2	2
11	Sustainability plan for the Project		2	2
12	Facility Marketing Plan		2	1
D	<b>Key professional staff qualifications and competence: (15 Points)</b>		<b>15</b>	<b>10</b>
A	<b>CEO/Managing Director for the Project</b>		5	2.5
1	Degree in Business Administration, Finance or relevant field	Masters Degree: 2.5 Marks, Bachelors Degree: 01 Marks	2.5	2.5
	Post qualification experience in project management or senior level management	20 Years or more: 2.5 Marks, Between 15 and 20 Years: 1.0 Mark	2.5	0
B	<b>Financial Advisor / CFO / Financial Controller</b>		5	5
1	In Finance or relevant field / CA / ACCA / ICMA	Masters or relevant Degree: 2.5 Marks Bachelors Degree: 01 Mark	2.5	2.5

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	Post qualification experience in the field of finance	15 Years or more: 2.5 Marks Between 12 and 15 Years: 1 Mark	2.5	2.5
C	<b>Project Marketing/IT Lead</b>		5	2.5
	In IT/Marketing or relevant field	Masters or relevant Degree: 2.5 Marks Bachelors Degree: 01 Mark	2.5	0
1	Post qualification experience in the field of Marketing and/or operations	15 Years or more: 2.5 Marks Between 12 and 15 Years: 1 Mark	2.5	2.5
D	<b>Presentation</b>		20	17
	<b>Grand Total</b>		100	82

**RECOMMENDATION:**

After detailed Technical Evaluation, the Evaluation committee declared Consortium-M/S Radius Information Technology, M/S Interactive Coventry and M/S Taleem foundation Technically Qualified and therefore recommended to proceed for Opening of Financial Proposal.

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Financial Bid Results:

SR. NO.	NAME OF BIDDER	Year Wise, Absolute Value of Annual Dividend	Year Wise, NPV of Dividends	Free equity quoted for GoB	REASONS FOR ACCEPTANCE / REJECTION	REMARKS
		PKR		%		
1.	Consortium-M/S Radius Information Technology , Interactive Coventry, Taleem foundation	PKR 17,649,148/-	PKR 6,760,199/-	10% (Ten Percent)	Best Evaluated Bid	Recommended for Award of Contract.

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**SIGNATURES OF THE MEMBERS OF THE EVALUATION COMMITTEE**



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**SYED FARAZ ABDUL GHAFFAR**  
**CHAIRMAN**


**DIRECTOR PROJECT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP  
AUTHORITY**



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**JAMAL HASSAN**  
**MEMBER**

**CHIEF OF SECTION, PLANNING & DEVELOPMENT DEPARTMENT**



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**AHSAN ULLAH**  
**MEMBER & SECRETARY**

**DIRECTOR PROCUREMENT, BALOCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY**