
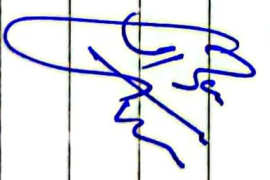
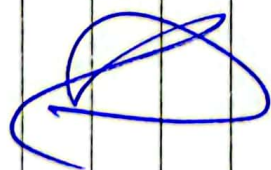


Balochistan Public Private Partnership Authority

COMPLETE BID EVALUATION REPORT

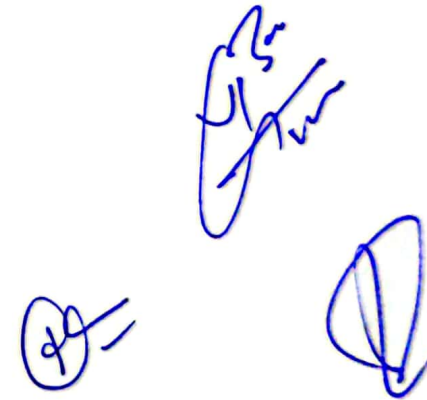
Executive Summary

| | | |
|-----|---|---|
| 1. | Name of Implementing Agency | BALUCHISTAN PUBLIC PRIVATE PARTNERSHIP AUTHORITY |
| 2. | Bid Reference No. | AB-124/31-07-2024 |
| 3. | Name and mode of Project | ESTABLISHMENT, OPERATION AND MAINTENANCE OF 'INTEGRATED PARKING PLAZA PROJECT', QUETTA UNDER THE PUBLIC PRIVATE PARTNERSHIP MODE VIA DESIGN, BUILD, FINANCE, OPERATE AND MAINTAIN (DBFOM) MODALITY |
| 4. | Project Description | The Government of Balochistan (GoB), through the Metropolitan Corporation, Quetta (MCQ) and the Balochistan Public Private Partnership Authority (BPPPA), intends to engage a private party on Public Private Partnership mode to establish, operate and maintain the 'Integrated Parking Plaza Project' (the Project) in Quetta under the Public Private Partnership Mode via design, build, finance, operate and maintain (DBFOM) modality. |
| 5. | Method of Procurement | National Competitive Bidding |
| 6. | Bidding Documents Issuance Date | 1 st August 2024 |
| 7. | NIT and its Corrigenda or Addenda Published | NIT on 1 st August 2024 and Time Extension Notice on 17 th August 2024 and Subsequent Corrigendum on 11 th September 2024 |
| 8. | In case of Unsolicited Proposal Name of Initiator | M/S Sky/Clan Global (Pvt) Limited |
| 9. | Total Queries Received | 00 |
| 10. | Total Complaints Received | NIL |
| 11. | Bid Submission Deadline | 27 th September 2024 |
| 12. | Total Bids Received | 01 |

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| | | |
|-----|--------------------------------------|---------------------------------|
| 13. | Technical Proposal Opening Date | 27 th September 2024 |
| 14. | Number of Bids Technically Qualified | 01 |
| 15. | Number of Bids Rejected | 00 |
| 16. | Financial Bids Opening Date | 1 st October 2024 |

Three handwritten signatures in blue ink are present in the lower right quadrant of the page. The largest signature is at the top, and two smaller ones are below it.

Basic Eligibility

| Sr. No. | Eligibility Factor | JV-M/S Rehman Construction Company and M/S SkyClan Global (Pvt) Limited |
|---------|---|---|
| 1 | REGISTRATION | |
| | <p>The Bidder (in case of consortium, each member) must be an entity registered under the applicable laws and must submit incorporation details, including corporate charter and articles of incorporation. In case of foreign entities, certified true copies of their constitutive documents must be provided. The Bidder (in case of consortium, each member) must possess valid tax registration certificate (i.e NTN certificate) from Federal Board of Revenue and other applicable/relevant sales tax authority. In case of foreign entities, valid tax certificate and sales tax certificate, if applicable must be submitted. In case of foreign entities, Bidders submitting documents/information in a language other than English, it must be accompanied by an English translation (duly notarized by the Notary Public) and attested by the Pakistan Embassy/Consulate and Ministry of Foreign Affairs, Pakistan in the country of origin. In case of any discrepancy, English translation shall prevail.</p> <p>The Successful Bidder must register with the Balochistan Revenue Authority (BRA) before execution of the contract.</p> <p>The Bidders, or if the Bidder is a consortium, collectively must have at least 10 years of proven experience in waste management sector in. (Documentary proof must be provided (Company registration and/or Contracts).</p> | NTN and BRA Present |
| 2 | AFFIDAVIT FOR GOVERNMENT OWNED LEGAL ENTITIES | |

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| | | |
|---|---|--|
| | In case the Bidder, or any Consortium Member is a government owned legal enterprise or institution, such Bidder, any consortium member (as applicable) must establish that it is legally and financially autonomous and operating under commercial law. (Bidders, or any Consortium Member, who are government owned legal enterprise or institution shall submit an Affidavit confirming that they are legally and financially autonomous and operating under commercial law). Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT) | N/A |
| 3 | NO CONFLICT OF INTEREST | |
| | The Bidder, and any Consortium Member shall not have any Conflict of Interest. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT) | Yes |
| 4 | NON- BLACKLISTING | |
| | The Bidder, any Consortium Member shall not be blacklisted. Relevant Form: BIDDING FORM T3 (FORM OF AFFIDAVIT) | Yes |
| 5 | HISTORY OF NON- PERFORMING CONTRACTS AND LITIGATION | |
| | Any non-performance of a contract by the Bidder (in case of Consortium, including each Consortium Member) should not have occurred in the last <i>five (5) years</i> prior to Bid Submission Date based on all information on fully settled disputes or litigation. All pending litigation against the Bidder, any Consortium Member shall in total not represent more than [<i>fifty percent (50%)</i>] of the respective net worth, nor shall there be any litigation that prevents or materially impedes the Bidder, any Consortium Member from its obligations in respect of the Project and the terms of the Concession Agreement. (The Bidders (in case of Consortium, each Consortium Member) shall provide details of the litigation or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case of no litigation on [PKR 200/-] (Pakistani Rupees [Two Hundred only]) stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign Affairs, Pakistan in the country of origin. Relevant Forms: BIDDING FORM T5 (HISTORICAL NON-PERFORMANCE AND PENDING LITIGATION) AND BIDDING FORM T3 (FORM OF AFFIDAVIT) |  Yes   |



| | | |
|---|---|-----|
| 6 | FAILURE TO SIGN CONTRACTS | |
| | The Bidder (in case of Consortium, each Consortium Member) shall not have failed to sign a contract in the last five (5) years. The Bidders (in case of Consortium, each Consortium Member) shall provide details of such failure to sign contracts or the Bidder (in case of Consortium, each Consortium Member) shall submit an Affidavit in case if not applicable on [PKR 200 /- (Pakistani Rupees [Two Hundred only])] stamp paper attested by Notary Public. In case the affidavit is issued by a foreign entity, outside Pakistan, such affidavit will have to be duly notarized by the Notary Public and attested by the Pakistan Embassy/ Consulate and Ministry of Foreign Affairs, Pakistan in the country of origin | Yes |
| | Relevant Form: BIDDING FORM T5 (HISTORICAL NON-PERFORMANCE AND PENDING LITIGATION) AND BIDDING FORM T3 (FORM OF AFFIDAVIT | |
| 7 | FINANCIAL SITUATION / HISTORICAL FINANCIAL PERFORMANCE | |
| | The Bidder, or if the Bidder is a Consortium, collectively shall have net worth of at least PKR 500,000,000/- (Pakistani Rupees Five Hundred Million only) as presented in the most recent audited financial statements. Details should be provided as per following: | Yes |
| | The Bidder, or if the Bidder is a Consortium, collectively shall have an average annual turnover of at least PKR 500,000,000/- (Pak Rupees Five Hundred Million Only) over the last three (3) years as per audited financial statements. | Yes |
| 8 | PROJECT RELEVANCY & LOCAL IMPACT | |
| | Bidder (or if the Bidder is a Consortium) to have Minimum 10 Years' experience in infrastructure Construction / Contracting / Operation & Maintenance. | Yes |
| 9 | Bid Security | Yes |

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DETAILED TECHNICAL EVALUATION

| A | Category | Marking Criteria | Maximum Marks | Marks Obtained |
|---|---|--|---------------|----------------|
| A | Financial Soundness of Bidder (in case of Consortium Bid, collectively): (20 points) | | 25 | 25 |
| 1 | If Average Annual Turnover over the last three years is PKR 500,000,000/- (Pakistani Rupees One Billion only) | 5 marks for turnover of PKR 500,000,000/- (Pakistani Rupees One Billion only) + 1 mark for each increase of PKR 100,000,000/- (Pakistani Rupees One Hundred Million only). Less than PKR 500,000,000/- (Pakistani Rupees Five Hundred Million only) will score 0 marks. | 15 | 15 |
| 2 | If Net Worth is greater than PKR 500,000,000/- (Pakistani Rupees Five Hundred Million only) in the most recent financial statements | 5 marks for Net worth of PKR 500,000,000/- (Pakistani Rupees Five Hundred Million) + 1 mark for each increase of PKR 100,000,000/- (Pakistani Rupees One Hundred Million only). Less than PKR 500,000,000/- (Pakistani Rupees Five Hundred Million only) will score 0 marks.) | 10 | 10 |
| B | Relevant Experience (60 Points) | | 35 | 20 |
| 1 | Firm's General Experience | Construction / Contracting and Operation and Maintenance experience in establishing / developing infrastructure project. • 15 Years – 05 marks • Between 10 Years to 14.9 Years – 03 marks < 10 years of experience will score 0 marks. | 5 | 5 |

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| | | | | |
|---|--|--|---|---|
| 2 | Construction/Contracting Experience for developing/establishing Infrastructure Project | <p>Marking: (15 Marks)</p> <p>Number of Infrastructure Projects successfully executed (maximum total 15 marks):</p> <ul style="list-style-type: none"> Infrastructure projects worth minimum value of PkR 1.0 Billion – 05 marks for each valid project with maximum of 15 marks. Project value below PkR1.0Billion will score 0 marks. | 15 | 15 |
| 3 | General O&M Experience for Infrastructure Project | <p>Marking: (07 Marks)</p> <p>Number of Infrastructure Projects for which successful O&M has been undertaken (maximum total 07 marks):</p> <ul style="list-style-type: none"> O&M of Infrastructure projects worth minimum value of PkR 500 Million – 3.5 marks for each valid project with maximum of 07 marks. Project value below PkR500Million will score 0 marks | 7 | 0 |
| 4 | PPP Project Specific Experience | <p>Marking: (05 Marks)</p> <p>Number of PPP Infrastructure Projects for which successful development/establishment and O&M has been undertaken (maximum total 05 marks):</p> <p>PPP infrastructure projects for development / establishment and O&M worth minimum value of PkR 1,000 Million – 05 marks for each valid project with maximum of 05 marks.</p> <p>Project value below PkR1,000 Billion will score 0 marks.</p> | 5 | 0 |
| 5 | Project Management and consultancy Experience | <p>Marking: (03 Marks)</p> <p>Experience in project management and consultancy services (maximum total 03 marks):</p> <ul style="list-style-type: none"> Project Management and consultancy Experience – 03 marks for each valid project with maximum of 03 marks. |  |  |

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| | | | |
|----|---|-----------|-----------|
| C | Proposed Methodology and Work-Plan: (10 Points) | 20 | 18 |
| 1 | Understanding of local context | 1 | 1 |
| 2 | Detailed coverage of methodology and work plan for the Establishing/Developing the infrastructure project | 3 | 3 |
| 3 | Detailed O&M plan for the Parking Plaza Project | 3 | 3 |
| 4 | Equipment/Shuttle procurement plan | 2 | 2 |
| 5 | Overall project idea including the operations of shuttle service | 3 | 2 |
| 6 | Traffic Management Plan | 3 | 2 |
| 7 | Detailed administrative and coordinating mechanism | 1 | 1 |
| 8 | Strategy for hiring local human resources personnel and their development | 1 | 1 |
| 9 | Sustainability plan for the Project | 1 | 1 |
| 10 | Work plan for first five years (Gantt Chart, supported with narrative) | 2 | 2 |
| D | Key professional staff qualifications and competence: (10 Points) | 15 | 15 |
| A | CEO/Managing Director for the Project | 5 | 5 |

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| | | | | |
|--------------------|--|--|------------|-----------|
| | Degree in Business Administration, Finance or relevant field | Marking (Maximum 2.5 Marks): Master's Degree: 2.5 Marks Bachelor's Degree: 01 Marks | 2.5 | 2.5 |
| 1 | Post qualification experience in project management or senior level management | 20 Years or more: 2.5 Marks Between 15 and 20 Years: 1.0 Mark Below 15 Years of experience will score 0 marks. | 2.5 | 2.5 |
| B | Financial Advisor / CFO / Financial Controller The resource will be lead for all the financial matters | | 5 | 5 |
| | In Finance or relevant field / CA / ACCA / ICMA | Masters or relevant Degree: 2.5 Marks Bachelor's Degree: 01 Mark | 2.5 | 2.5 |
| 1 | Post qualification experience in the field of finance | 15 Years or more: 2.5 Marks Between 12 and 15 Years: 1 Mark Below 12 Years of experience will score 0 marks. | 2.5 | 2.5 |
| C | Project Marketing Lead-The resource will be lead for all the Project-related matters including marketing, operations, | | 5 | 5 |
| | In Marketing or relevant field | Masters or relevant Degree: 2.5 Marks Bachelor's Degree: 01 Mark | 2.5 | 2.5 |
| 1 | Post qualification experience in the field of Marketing and/or operations | 15 Years or more: 2.5 Marks Between 12 and 15 Years: 1 Mark | 2.5 | 2.5 |
| E | Site Visit | | 5 | 5 |
| | Site Visit to the Facility in Quetta | | 5 | 5 |
| Grand Total | | | 100 | 83 |

RECOMMENDATION:


After detailed Technical Evaluation, the Evaluation committee declared JV-M/S Rehman Construction Company and M/S SkyClan Global (Pvt) Limited Technically Qualified and therefore recommended to proceed for Opening of Financial Proposal.

Financial Bid Results:

| SR. NO. | NAME OF BIDDER | Absolute value of Dividend payment to GoB against the Free Equity | Net Present value of Dividend payment to GoB against the Free Equity | Total Revenue Share with GoB | REASONS FOR ACCEPTANCE / REJECTION | REMARKS |
|---------|--|---|--|------------------------------|------------------------------------|--|
| | | PKR (In "000") | PKR (In "000") | % | | |
| 1. | M/S JV-M/S Rehman Construction Company and M/S SkyClan Global (Pvt) | 197,124.46 | 51,326.33 | 10% | Best Evaluated Bid | Recommended for Award of Contract. |



SIGNATURES OF THE MEMBERS OF THE EVALUATION COMMITTEE



JAMAL HASSAN
MEMBER

CHIEF OF SECTION, PLANNING & DEVELOPMENT DEPARTMENT



ATTULLAH BAZAI
MEMBER

**CHIEF METROPOLITAN OFFICER, METROPOLITAN
CORPORATION QUETTA**



SYED FARAZ ABDUL GHAFFAR
CHAIRMAN

**DIRECTOR PROJECT, BALOCHISTAN
PUBLIC PRIVATE PARTNERSHIP
AUTHORITY**